

HIV/AIDS  
5.75%

## Drug production in the region Constraints and Prospects

Dr. Paul A. Larley

LaGray Chemical Company

West African Pharmaceutical Manufacturers Association (WAPMA)

24th AGM and Scientific Symposium – WAPCP –  
12th -16th March Banjul, The Gambia

### Potential of Industry: Economic Growth

Public health: Ensuring access to quality medicines  
Readily regulated to attain and maintain high quality standards –Partner of MRA

Patronage of locally manufactured medicines reduces influx of sub-standard medicines economic development: Importance in poverty reduction

Direct effect on healthcare: Health = Wealth

Innovation driven industry – improving standing on the competitiveness index

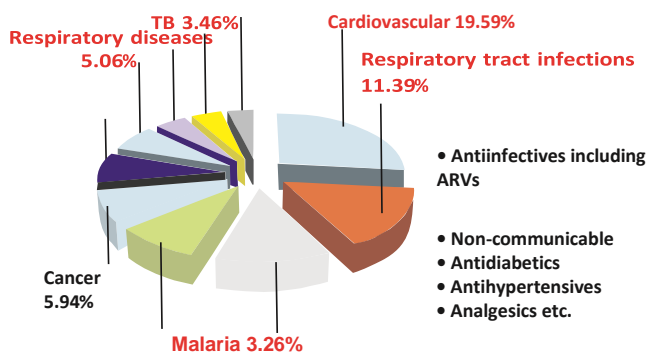
Demands & creates sophisticated labor – Highest levels of education

Better working conditions than most industries

### WAPMA – PMG-MAN and PMAG

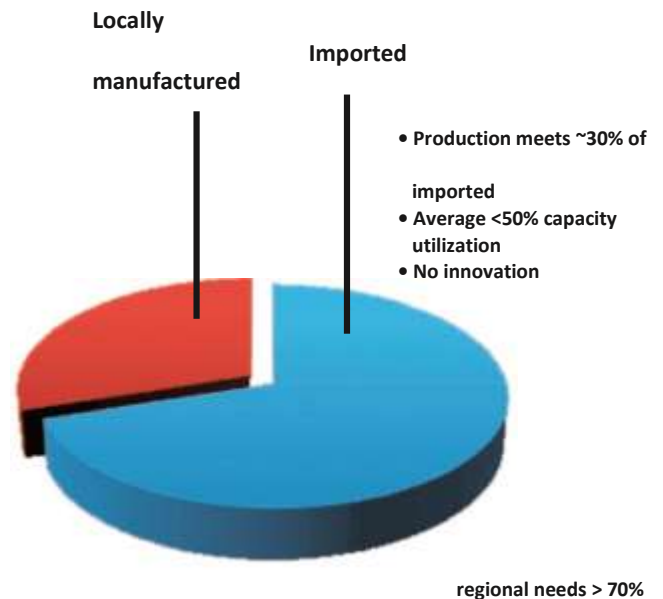


### Generic Medicines: Broad Range of Diseases



Diarrheal Perinatal causes diseases 9.13%  
6.88%

### WHO, Burden of disease Sub-Saharan Africa Facts on the Ground – Local Industry



### Challenges and Issues

- Foreign competitive advantage – Export subsidies for Indian companies– Export incentives for Indian and Chinese manufacturers
- Pricing disadvantage for the local manufacturer
- Most raw material is imported: APIs, Excipients, Packaging
- Perception of locally manufactured drugs – Not the best
- Intra and inter-regional barriers to trade and growth – Lack of harmonization
- Restricted movement of goods and services
- Ready availability of fake and sub-standard medicines
- Excessive reliance on donation of medicines

### Success factors for the Industry (WAPMA)

Attainment of international standards of Good Manufacturing Practices: –

## Drug production in the region

- WHO prequalification of medicines to denote GMP compliance – West African Health Organization certification scheme
- Self sufficiency in manufacturing
- Finished products
- Active pharmaceutical ingredients
- Innovation – Drug discovery and development

### Reliance on donors – Unintended consequences



Participation in donor funded procurement requires WHO prequalification

- Can stunt growth of the industry - Local antimalarial production has stopped because of Affordable Medicines Facility malaria (AMFm)
- Minimal local production of antiretrovirals
- Unsustainable solution:
  - Giving fish vs. Teaching to fish
  - Maintaining the dependence culture

### Success factors for the Industry (WAPMA)



- Attainment of international standards of Good Manufacturing Practices:

- WHO prequalification of medicines to denote GMP compliance
- West African Health Organization certification scheme
- Finished products
- Active pharmaceutical ingredients
- Innovation – Drug discovery and development

### Progress in Quality Standards



#### Facilities

- Built to ensure quality
- Equipped to maintain standards
- Personnel
  - Have basic educational foundation
  - Trained to establish processes
  - Committed to maintaining quality

### Emergence: World-Class Facilities



## Quality control instrumentation



### Zoning

- Control of activities Environment
- Control of air quality
- Control of temperature
- Control of humidity

### Water Quality •

- Control of physicochemical parameters
- Control of microbial contamination

## Emergence: World-Class Facilities

### Equipment

- State of the art
- Installation, operation stages qualified and documented
- Performance monitored to ensure reproducibility
- Maintained to ensure continued quality performance

### Manufacturing

- Documentation Laboratory Information Management Systems
- Validated
- Compliant with international standards



- FT-Infra red spectrometer
- Atomic absorption spectrometer
- Polarimeter
- Refractometer
- Dissolution Tester
- Disintegration Tester
- Friability tester
- Nephelometer
- Spectrophotometers
- Karl Fischer titrator
- HPLCs
- Gas chromatograph
- IR Moisture Determination apparatus

## Quality management systems

### Needed to Attain and Sustain Quality: Facilities

Peer Regulation and Support – Minimum quality standards required for membership of trade organization: PMG-MAN – Self-



## Drug production in the region

- inspection and sanctions for not meeting standards
- Regulatory Authority as Partner
- Closer association with organizations –
- Mutually set milestones for meeting standards

### Human capacity development



GMP training for personnel Support for personnel training from WAHO

- Technical assistance from UNIDO, GTZ etc.
- Training at St Luke Kilimanjaro School of Pharmacy - Identification of gaps and development of national/regional development plans - Direct assistance to 2 companies toward WHO prequalification



### Sustaining Quality: Human Capacity

- Explore ways to promote interest in industry – Waning interest in first degree pharmacists
- Dearth of candidates with graduate training In pharmaceuticals
- Traditional pharmacist roles in industry being taken over by others
- Strong theoretical background needed
- Modern concepts e.g. QbD
- Internships and practical training in industry

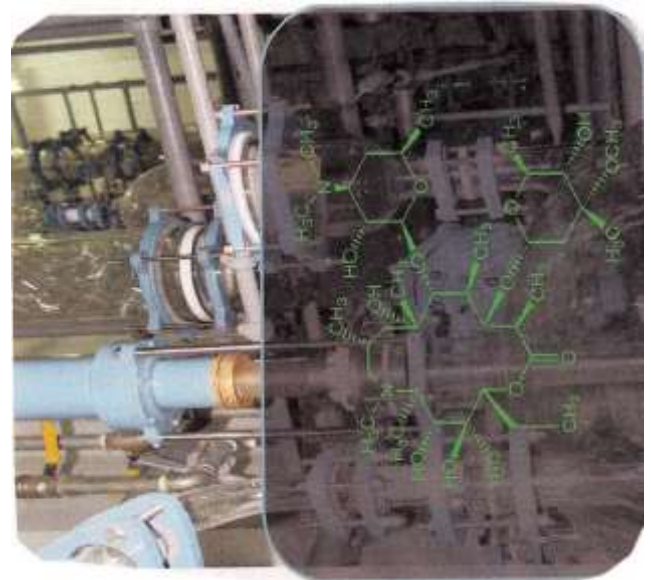
- Graduate research collaborations with industry Could be mutually beneficial

### Success factors for the Industry (WAPMA)



- Attainment of international standards of Good Manufacturing Practices:
  - WHO prequalification of medicines to denote GMP compliance
- Self sufficiency in manufacturing
  - Finished products
  - Active pharmaceutical ingredients
- Innovation
  - Drug discovery and development

### Technologies for Self Sufficiency

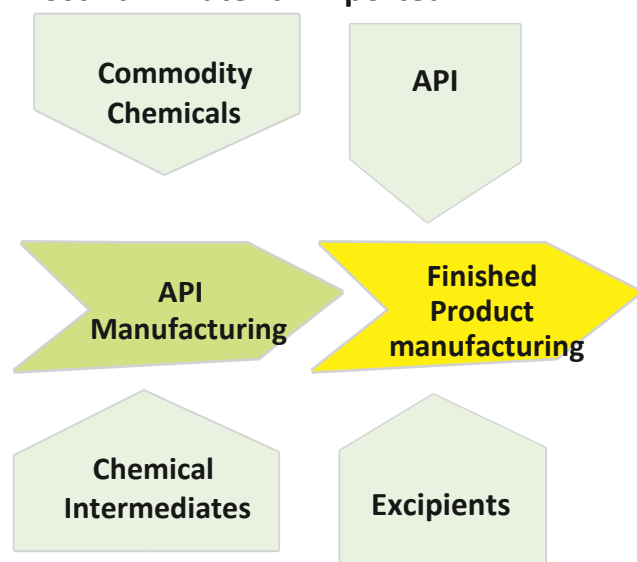


- Technology has existed since 1957 for dosage form manufacturing – Oral solids and liquids
  - Topicals
  - Parenterals

## Drug production in the region

- Technology established for manufacture of APIs in West Africa
- Vertical integration – drug manufacturing from start to finish

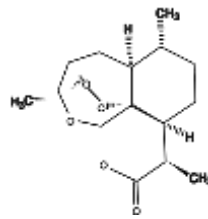
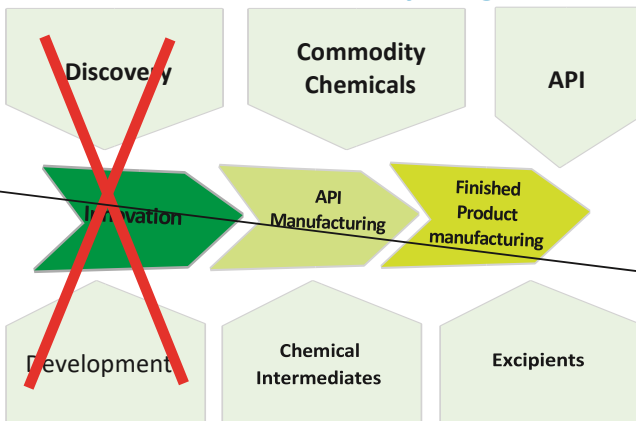
### Most Raw Material Imported



- Need to build up capacity in API manufacturing
  - Utilize existing capacity fully
  - Grow the API industry
- All excipients still imported
  - Explore feasibility of basic excipient manufacturing

## Drug production in the region

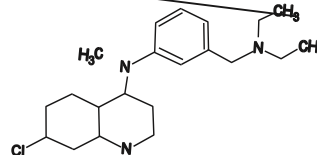
### Entire value chain Some ways to go



Artemisinin  
Artesunate  
Artemether  
Artelinate

Dihydroartemisinin

### Endoperoxides

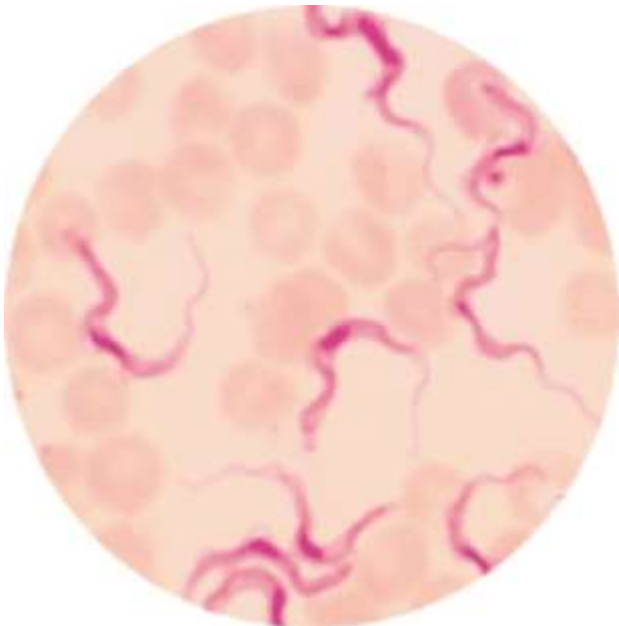


Chloroquine

### 4-aminoquinolines Amodiaquine

## Resistance to Antimalarial Drugs

### Chloroquine Resistance

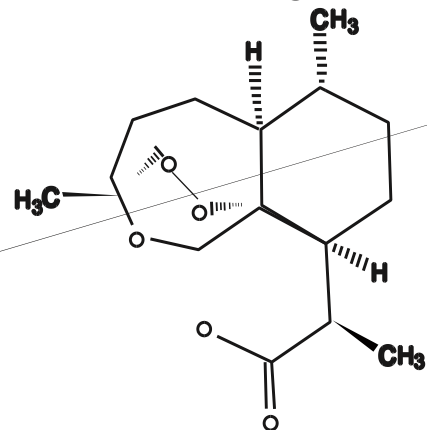


- US pharma industry spending in R&D = USD 67.4 billion in 2010
- Pharmaceutical research has US government support:
  - Tax credit to industry
  - NIH/NSF support for basic research behind drug discovery.

### Rationale

- Difficult for resistance selection to occur against two drugs simultaneously
- Good pharmacokinetic match
- Short acting drug in combination with longer acting drug
- Some additive or synergistic effects on the biological target

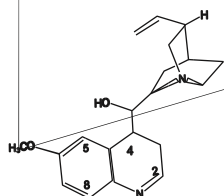
### Recipe for disaster looming



### Started in Thai-Cambodia border in the 1960s

- 1979 First confirmed report in East Africa
  - C.C. Campbell et al., Lancet ii, 1151 (1979)
- 1985 – First report in Central Africa (Cameroon)
  - P.J. Senonetti et al., Lancet i, 1154 (1985)
- 1986 – First report in West Africa (Benin)
  - J. Le Bras et al., Lancet ii, 1043 (1986)

### Classes of antimalarial drugs used in ACTs



Quinine

Mefloquine

Halofantrin

Arylmethanols Lumefantrine

- Monotherapy with artemisinins- Increased use of artemisinin derivatives as monotherapy

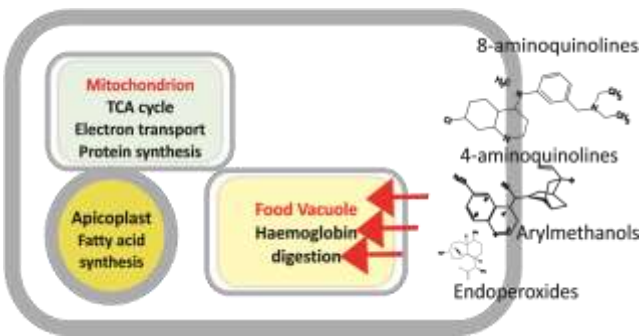
- Non adherence to dosage instructions
- Overuse – Only recommended first line
- Empiric use in all fevers

221

**Endoperoxides**

Artemisinin Artemether Artesunate  
 Artelinate

**Potential for Resistance development to the ACTs**

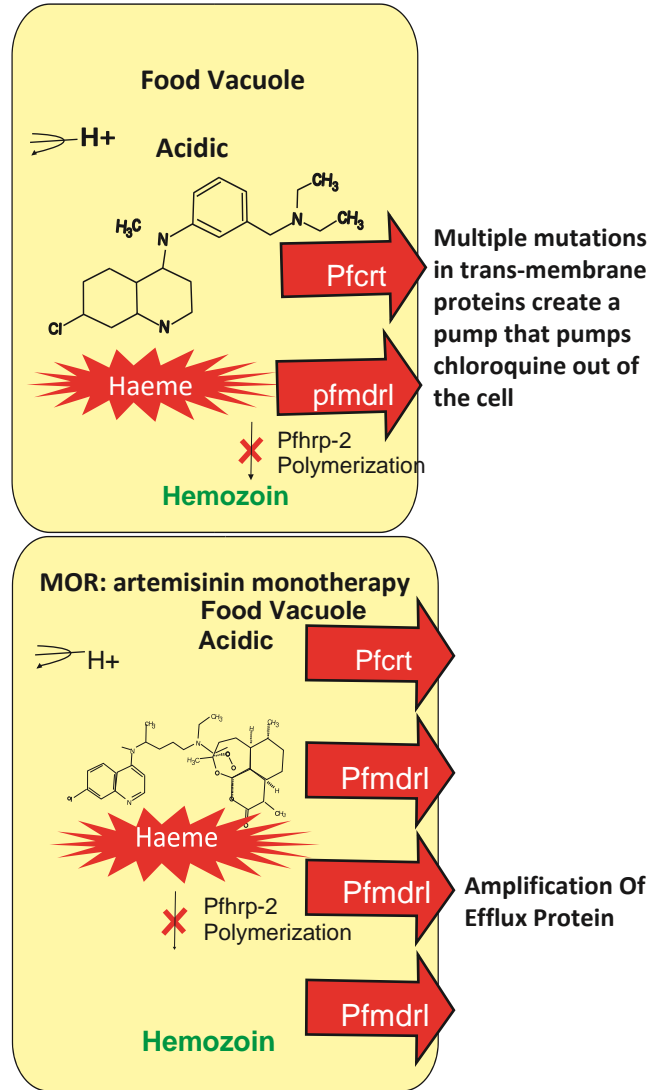


All classes in the combination have the same mechanism of action **What has happened**

**Thai-Cambodia border**

- First clear sign of resistance published in 2007 showed
  - 10% to monotherapy
  - 10% to ACT A.P. Alker, Am. J. Trop. Med. Hyg. 76, 641 (2007)
- Second study in 2009 - 30% to monotherapy
  - Luckily still approx. 10% to ACT A.M. Dondorp, New Engl. J. Med. 361, 455 (2009)

**MOR of Chloroquine**



**When resistance to the ACTs hit!**



Where do we go next?

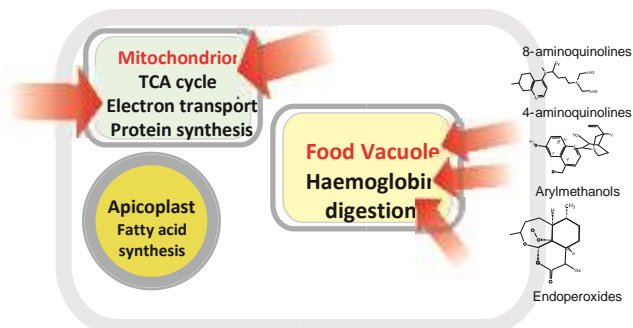


## Drug production in the region

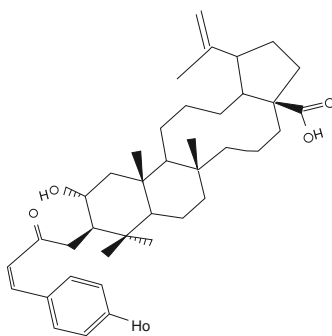
Maintain dependence?

- WHO to find next solution
- India and China to produce
- Global fund to supply

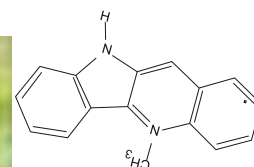
- Different mechanisms of action
- Synergism vs antagonism studies
- Pharmacokinetic matching
- Clinical studies



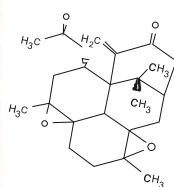
## Exploration of Promising Indigenous Leads



*Cochlospermum tinctorium* Roots  
Cumaroyl alphitolic acid 2.3  $\mu\text{M}$



*Cryptolepis sanguinolenta* Roots  
Cryptolepine 0.27  $\mu\text{M}$



*Hypoestes rosea* Leaves

Hypoestoxide 10  $\mu\text{M}$



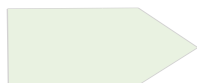
*Croton lobatus* Stems and leaves

Geranyl geraniol 1.07  $\mu\text{M}$

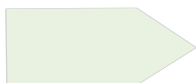


## Potential for innovation

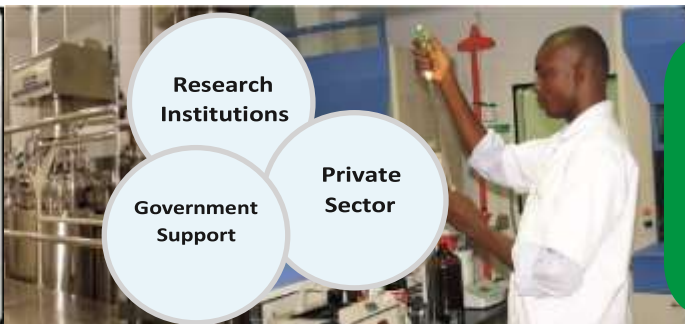
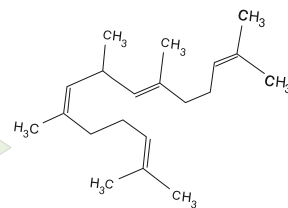
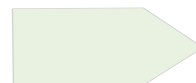
Traditional Medicines



Validated through Science

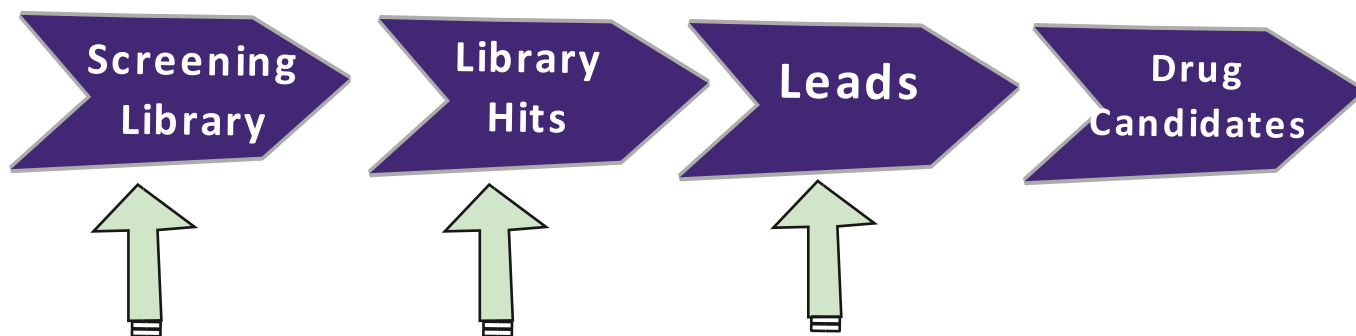


Developed through partnership



**Commercialized by Private Sector**

### Primary Drug Discovery



**Screening**

- In vitro activity
- Small MW compounds

**Hit to Lead**

- In vitro activity
- In vitro toxicity

**Lead Optimization**

- In vivo evaluation
- Synthetic modifications

### Collaborative Primary Drug Discovery Research



Novel Bioactive Compounds from Indigenous Wood Decay Fungus

**Dr. Patrick K. Arthur**

Department of Biochemistry and Molecular Biology  
University of Ghana, Legon

**Samuel Yaw Aboagye Student**

### Fungi as Source of Novel drugs



**Commercial Process**

Antifungal griseofulvin from *Penicillium griseofulvum*  
 Cholesterol lowering agent lovastatin from *Aspergillus terreus* Basidiomycetes and Ascomycetes

- Indigenous species have not been explored for novel bioactivity
- Readily harvested and distinguished from each other
- Drug candidates discovered may be novel

#### Scalable to

Fruiting body sample  
 grown in media in  
 fermentation  
 tubes

Sample of  
 mycelia  
 in culture flasks  
 10 – 21 days  
 Mycelia isolated



grown  
 test-

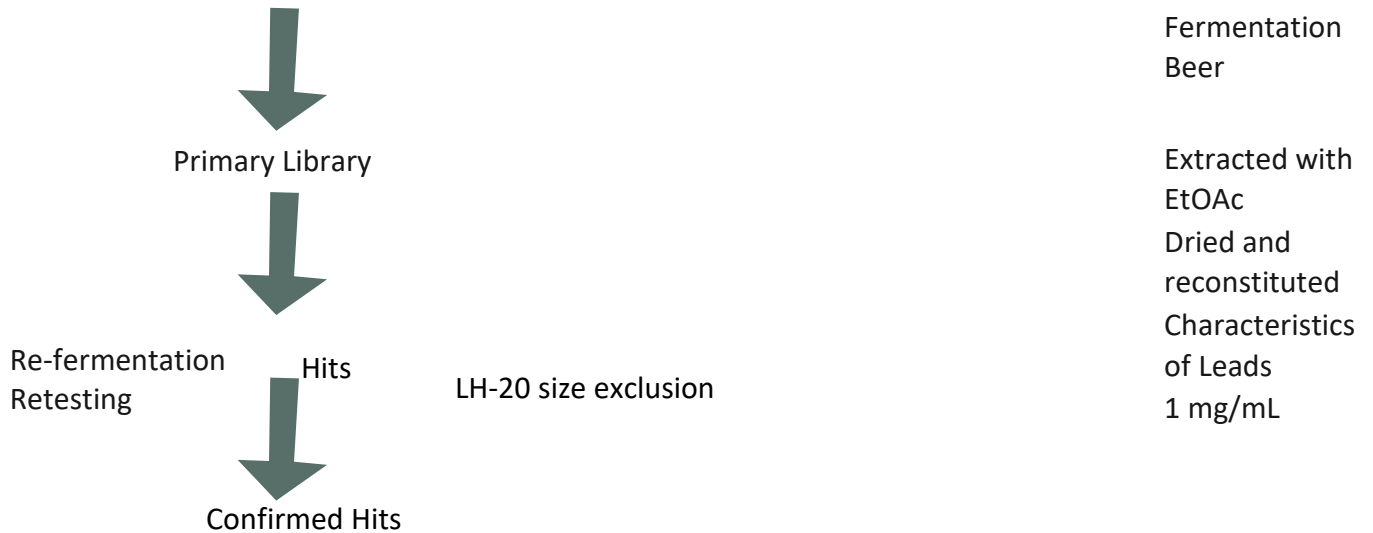
Filtered

- Mycelia stored and used – No need for reharvesting • Fermentation can be scaled up to produce multigram gram to kilograms of material
- Conditions can be modified to improve yields Fermentation Beer
- Process can be transferred to commercial fermenters

Hit Identification

Concentration and drying  
 Reconstitution (1 mg/mL)

Drug production in the region



Tested for activity

chromatography

- Organic molecule
- Tractable molecular weight – not large protein
- Interesting potency

Gram Positive Activity  
Staphylococcus aureus

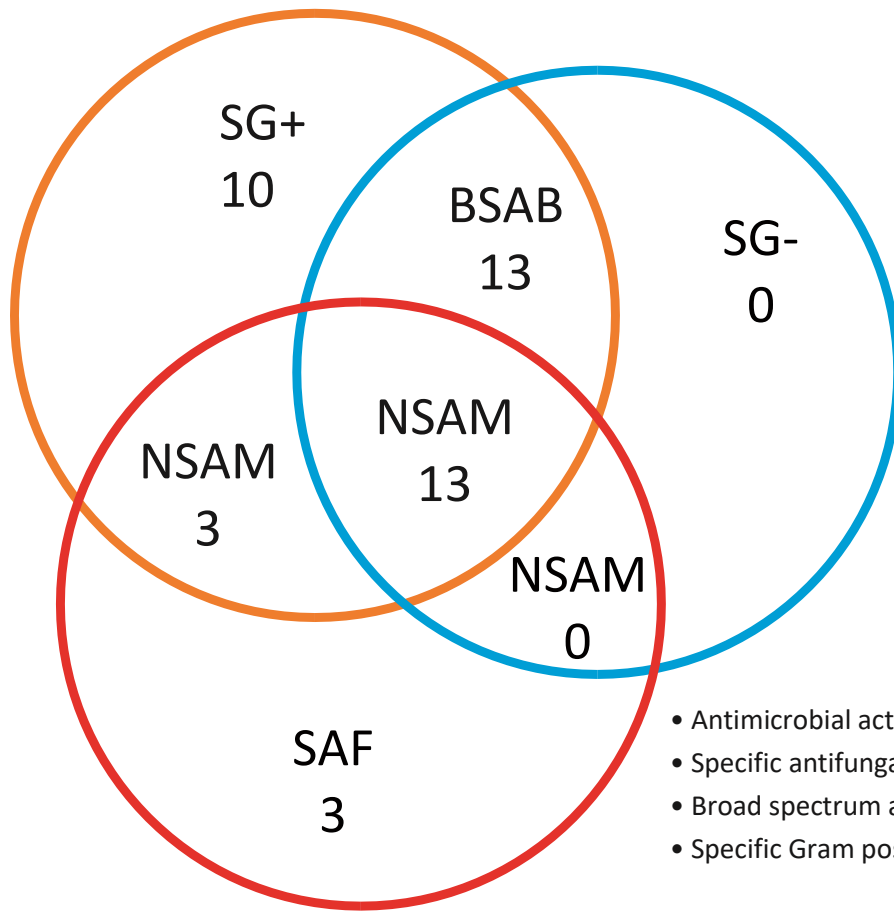
Gram Negative Activity  
Escherichia coli

Antifungal Activity  
Candida albicans

**Target Profile**

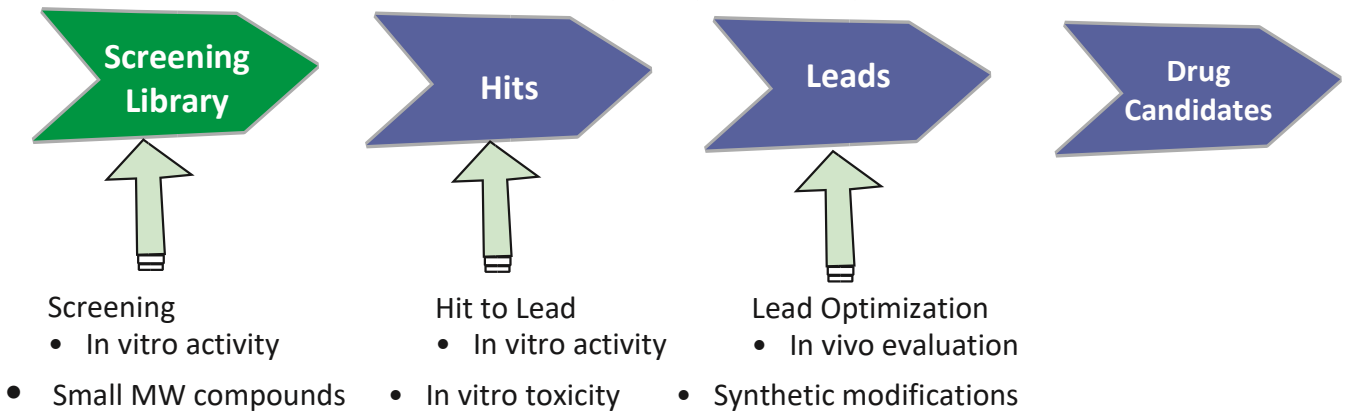
- Selective gram positive activity and activity vs. MRSA in secondary screening
- Selective gram-negative activity
- Broad spectrum antibacterial activity
- Selective antifungal activity

**Results of Screening 60 Isolates**



- Antimicrobial activity = 39
- Specific antifungal activity = 3
- Broad spectrum antibacterial activity = 13
- Specific Gram positive activity = 10

**Primary Drug Discovery**





### Identified for Further Studies: B7



Reproducible selective gram positive activity

Staphylococcus aureus ATCC2

Staphylococcus aureus KBTH2

Staphylococcus epidermidis ATCC3 Streptococcus pyogenes NMIMR3

- Activity yield optimization
- Chromatographic purification of components for further characterization

### Collaborative Primary Drug Discovery Research



Samuel Yaw Aboagye  
MPhil, Biochemistry  
Analysis of Low Molecular Weight  
Compounds Produced by Wood Decay Fungi

March 2012

### Need for special treatment of the industry

- Africa Union: Pharmaceutical Manufacturing Plan for Africa - 2007
  - Increase local production on the continent – commitment of member governments
  - Use TRIPS flexibilities
- World Health Assembly: Strategy and Plan of Action of Public Health, Innovation and Intellectual Property (GSPOA) - 2008
  - Encourage needs driven research
  - Encourage research in developing countries– Discover and develop drugs for diseases affecting developing countries
- Noordwijk Medicines Agenda-2007 and Yaounde Process - 2009
  - Increase research cooperation
  - Provide financial incentive for research
  - Support synergies in healthcare research in Africa

### Recommendations

- Set target dates for harmonization of regulations



prequalification

- Strengthen medicine regulatory authorities
- Patronize local manufacturers
  - Profitability, sustainability and growth
- Assist in improving competitiveness
  - Reduce tax burden
- Improve access to financing for upgrading facilities and WHO prequalification

- Encourage R&D with grants and tax incentives

Drug production in the region



Thank You

